

50% Commission Bonus

Unit Type-Number	Patch	2011 Sellers	Members 6/30/2011	Per Boy	\$628	2011 Actual	Difference	2010 Actual	18% Bonus	City	Zip	Notes
Pack 0012	0	0	7	\$0.00	\$4,396	\$0	-\$4,396	\$0				
Pack 0013	16	18	6	\$932.50	\$3,768	\$5,595	\$1,827	\$5,115	\$328.86	Newell	57760	Pink = Units with Scout on-line orders too.
Pack 0014	0	0	9	\$0.00	\$5,652	\$0	-\$5,652	\$2,500		Faith	57626	
Pack 0017	41	41	66	\$487.88	\$41,448	\$32,200	-\$9,248	\$50,595		Spearfish	57783	
Pack 0019	20	20	22	\$535.00	\$13,816	\$11,770	-\$2,046	\$11,335		Belle Fourche	57717	Yellow = Units that will receive an additional
Pack 0048	0	19	19	\$490.79	\$11,932	\$9,325	-\$2,607	\$12,725		Deadwood	57732	
Pack 0061	2	2	3	\$280.00	\$1,884	\$840	-\$1,044	\$3,755		Belle Fourche	57717	
Pack 0062	22	22	34	\$266.32	\$21,352	\$9,055	-\$12,297	\$11,270		Sundance	82729	
Pack 0068	12	8	15	\$255.00	\$9,420	\$3,825	-\$5,595	\$4,160		Moorcroft	82721	
Pack 0109	11	11	10	\$817.00	\$6,280	\$8,170	\$1,890	\$5,455	\$340.20	Sturgis	57785	
Troop 0012	0	0	3	\$0.00	\$1,884	\$0	-\$1,884	\$0				
Troop 0015	4	4	5	\$247.00	\$3,140	\$1,235	-\$1,905	\$0		Spearfish	57783	
Troop 0017	14	14	26	\$220.00	\$16,328	\$5,720	-\$10,608	\$0		Spearfish	57783	
Troop 0019	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$0				
Troop 0048	4	4	4	\$705.00	\$2,512	\$2,820	\$308	\$2,860		Deadwood	57732	
Troop 0062	8	8	13	\$241.15	\$8,164	\$3,135	-\$5,029	\$5,155		Sundance	82729	
Troop 0068	4	3	24	\$62.50	\$15,072	\$1,500	-\$13,572	\$440		Moorcroft	82721	
Troop 0109	5	5	9	\$270.56	\$5,652	\$2,435	-\$3,217	\$5,370		Sturgis	57785	
Troop 0244	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$0				
Troop 0252	11	11	22	\$290.68	\$13,816	\$6,395	-\$7,421	\$2,595		Newell	57760	
Bear Butte	174	190	309	\$336.63	\$194,052	\$104,020	-\$90,032	\$123,330	\$669.06			
Crew 0007	3	3	8	\$109.38	\$5,024	\$875	-\$4,149	\$925		Rapid City	57702	
Crew 0060	0	0	3	\$0.00	\$1,884	\$0	-\$1,884	\$0				
Crew 0075	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$0				
Crew 0085	0	0	4	\$0.00	\$2,512	\$0	-\$2,512	\$0				
Crew 0096	0	0	4	\$0.00	\$2,512	\$0	-\$2,512	\$0				
Pack 0002	0	30	36	\$637.36	\$22,608	\$22,945	\$337	\$16,470	\$60.66	Box Elder	57719	
Pack 0007	0	29	36	\$378.61	\$22,608	\$13,630	-\$8,978	\$15,705		Rapid City	57703	
Pack 0016	42	28	38	\$888.55	\$23,864	\$33,765	\$9,901	\$28,040	\$1,782.18	Black Hawk	57718	
Pack 0028	0	21	16	\$470.94	\$10,048	\$7,535	-\$2,513	\$440		Ellsworth AFB	57706	
Pack 0029	15	15	12	\$618.75	\$7,536	\$7,425	-\$111	\$4,975		Caputa	57725	
Pack 0031	3	3	9	\$447.22	\$5,652	\$4,025	-\$1,627	\$2,835		Rapid City	57701	
Pack 0033	0	35	43	\$548.95	\$27,004	\$23,605	-\$3,399	\$23,595		Rapid City	57702	
Pack 0054	24	24	23	\$937.17	\$14,444	\$21,555	\$7,111	\$10,070	\$1,279.98	Rapid City	57702	
Pack 0060	0	0	17	\$0.00	\$10,676	\$0	-\$10,676	\$0				

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Pack 0074	15	15	28	\$346.96	\$17,584	\$9,715	-\$7,869	\$13,300		Rapid City	57703	
Pack 0075	0	0	11	\$0.00	\$6,908	\$0	-\$6,908	\$0				
Pack 0085	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$0				
Pack 0091	0	21	16	\$785.31	\$10,048	\$12,565	\$2,517	\$3,945	\$453.06	Black Hawk	57718	
Pack 0096	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$0				
Pack 0099	7	7	18	\$117.50	\$11,304	\$2,115	-\$9,189	\$3,945		Rapid City	57703	
Pack 0152	0	18	29	\$271.21	\$18,212	\$7,865	-\$10,347	\$11,655		Rapid City	57702	
Pack 0303	0	0	6	\$0.00	\$3,768	\$0	-\$3,768	\$2,735				
Pack 0320	21	21	29	\$435.34	\$18,212	\$12,625	-\$5,587	\$18,260		Rapid City	57701	
Post 0110	0	0	10	\$0.00	\$6,280	\$0	-\$6,280	\$0				
Team 0060	0	0	4	\$0.00	\$2,512	\$0	-\$2,512	\$0				
Team 0075	0	0	5	\$0.00	\$3,140	\$0	-\$3,140	\$0				
Team 0085	0	0	4	\$0.00	\$2,512	\$0	-\$2,512	\$0				
Team 0096	0	0	4	\$0.00	\$2,512	\$0	-\$2,512	\$0				
Troop 0004	0	3	3	\$393.33	\$1,884	\$1,180	-\$704	\$1,015		Rapid City	57701	
Troop 0007	13	13	15	\$388.00	\$9,420	\$5,820	-\$3,600	\$6,975		Owanka	57767	
Troop 0016	7	7	8	\$1,285.63	\$5,024	\$10,285	\$5,261	\$4,645	\$946.98	Piedmont	57769	
Troop 0028	0	0	5	\$0.00	\$3,140	\$0	-\$3,140	\$0				
Troop 0029	0	0	2	\$0.00	\$1,256	\$0	-\$1,256	\$0				
Troop 0044	12	12	20	\$306.25	\$12,560	\$6,125	-\$6,435	\$4,410		Rapid City	57702	
Troop 0052	8	8	9	\$290.56	\$5,652	\$2,615	-\$3,037	\$1,105		Rapid City	57702	
Troop 0055	13	13	21	\$432.14	\$13,188	\$9,075	-\$4,113	\$10,560		Rapid City	57702	
Troop 0060	0	0	8	\$0.00	\$5,024	\$0	-\$5,024	\$0				
Troop 0072	13	13	29	\$163.79	\$18,212	\$4,750	-\$13,462	\$5,955		Rapid City	57702	
Troop 0074	5	5	6	\$298.33	\$3,768	\$1,790	-\$1,978	\$2,255		Rapid City	57703	
Troop 0075	0	0	9	\$0.00	\$5,652	\$0	-\$5,652	\$0				
Troop 0085	0	0	7	\$0.00	\$4,396	\$0	-\$4,396	\$0				
Troop 0088	13	13	21	\$571.90	\$13,188	\$12,010	-\$1,178	\$9,385		Black Hawk	57718	
Troop 0096	0	0	3	\$0.00	\$1,884	\$0	-\$1,884	\$0				
Troop 0099	7	7	5	\$1,115.00	\$3,140	\$5,575	\$2,435	\$3,650	\$438.30	Rapid City	57703	
Troop 0131	22	22	33	\$177.73	\$20,724	\$5,865	-\$14,859	\$9,505		Rapid City	57702	
Troop 0320	7	7	10	\$1,155.00	\$6,280	\$11,550	\$5,270	\$625	\$948.60	Rapid City	57701	
Troop 1187	19	18	26	\$335.96	\$16,328	\$8,735	-\$7,593	\$9,930		Rapid City	57703	
Penjahame	269	411	671	\$395.86	\$421,388	\$265,620	\$155,768	\$226,910	\$5,909.76			
Pack 0001	0	0	11	\$0.00	\$6,908	\$0		\$0				

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Pack 0010	0	0	9	\$0.00	\$5,652	\$0	-\$5,652	\$0				
Pack 0022	26	26	30	\$323.67	\$18,840	\$9,710	-\$9,130	\$8,975		Hot Springs	57747	
Pack 0025	0	20	22	\$288.86	\$13,816	\$6,355	-\$7,461	\$6,145		Custer	57730	
Pack 0038	0	0	4	\$0.00	\$2,512	\$0		\$2,200				
Pack 0066	0	0	13	\$0.00	\$8,164	\$0		\$9,385				
Pack 0302	0	0	10	\$0.00	\$6,280	\$0		\$0				
Post 0066	0	0	10	\$0.00	\$6,280	\$0		\$0				
Post 2038	0	0	5	\$0.00	\$3,140	\$0		\$0				
Troop 0001	0	0	8	\$0.00	\$5,024	\$0		\$0				
Troop 0023	5	4	3	\$323.33	\$1,884	\$970	-\$914	\$0		Hot Springs	57747	
Troop 0025	8	8	17	\$286.47	\$10,676	\$4,870	-\$5,806	\$4,430		Custer	57730	
Troop 0038	2	2	2	\$390.00	\$1,256	\$780	-\$476	\$0		Martin	57551	
Troop 0066	0	0	5	\$0.00	\$3,140	\$0		\$0				
Troop 0077	0	0	15	\$0.00	\$9,420	\$0		\$0				
Troop 0302	0	0	17	\$0.00	\$10,676	\$0		\$0				
Pine Tree	41	60	181	\$125.33	\$113,668	\$22,685	\$90,983	\$31,135	\$6,109.74			
Unit Totals	484	661			\$729,108	\$392,325	\$336,783	\$381,375				
2011 Per Boy Average \$594						Council Order	\$3,310					
						Total Sales	\$395,635					